

“How we Reduced Tied Up Capital and Increased our Product Range”



Johan Elmquist

“In the last two years we have made several improvements aimed at increasing efficiency in our workflows. The task has been complicated as there is a large variation in demand, something that traditionally requires a large storage capacity.

Now we have total control in real-time of orders, bottlenecks and

service levels. We can easily identify our daily problems, insuring that we work with the right areas. Despite large variations in deliveries, we have maintained a steady level of production and we can provide a delivery date immediately.

PipeChain allows us a complete overview of our business as well as allowing us to automate our routine work—in those parts of the workflow that are not limited by bottlenecks, all ordering is performed automatically, both for customers and suppliers.

We manage a large amount of our purchasing via PipeChain. As the system is so easy to use, it has quickly been accepted by our suppliers. They either

have their own installation or they are connected to our system via the Web. It is a bit too simplistic to say that installing a new system automatically guarantees good results. But with PipeChain we both save money and increase our service level. We are very satisfied. PipeChain is a system that supports us in our process improvements and is something we can use for many things.”

Johan Elmquist

Flow Control and Delivery Supply Unit, Ericsson AB.

PipeChain develops systems that manage the supply of goods between companies. Using PipeChain, customers, producers and suppliers can connect to each other in shorter or longer chains and together create an even flow of goods. Each part of the chain can quickly exchange information and the integrated monitoring and alarm features enable companies to hold a minimum inventory while increasing service levels.

PipeChain together with **MA-system** forms a group of companies with around 100 employees working within logistics. PipeChain customers are amongst others: V&S Absolut Spirits, Volvo Powertrain, SCA Packaging and Ericsson.